

# Built for inspection firms, not just facility operators.

Skyello gives TIC firms the infrastructure to deliver compliance verification at scale — across every client facility, every regulatory framework, and every inspector on your team. One platform for execution, reporting, and client delivery.

Partner Dashboard		3 Active
Valero Port Arthur	BWON LDAR CD	97%
Marathon Galveston Bay	API 570 Tank	94%
INEOS Chocolate Bayou	PSM RMP TSCA	100%

28 inspectors deployed · Last sync 3 min ago

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**THE PROBLEM**

## The TIC industry is scaling on broken tools.

Testing, inspection, and certification firms are hired to verify compliance at some of the most heavily regulated facilities in the world. The expectations are exact — every obligation met, every inspection documented, every finding traceable to the regulation that required it.

Most TIC firms operate with a patchwork of internal systems, client-specific procedures, paper forms, and generic inspection software that was never designed for regulatory compliance. Every new client means a new set of regulations to interpret, a new facility to learn, a new documentation format to adopt.

The result is that TIC firms absorb the complexity of their clients' compliance programs without having infrastructure purpose-built to manage it. Scaling the business means hiring more inspectors and hoping institutional knowledge transfers fast enough.

**01****Patchwork tools per client**

Every new client means a new set of regulations, a new facility, a new documentation format.

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**02****Knowledge in inspectors' heads**

Inspectors rotating between sites carry compliance knowledge personally rather than in the system.

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**03****Reports assembled manually**

Reports built days after inspection with no automated link between finding and regulation.

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**04****Scaling = more headcount**

Growing the business means hiring more people and hoping knowledge transfers fast enough.

## THE PLATFORM

# One platform across every client, every site, every framework.

01

## Multi-client architecture

Each client environment is fully isolated — its own regulatory config, asset registry, inspection schedules, and compliance rules. Onboarding a new client means configuring their environment, not rebuilding your program.

### Client Environments

#### Valero Port Arthur

BWON LDAR CD §4

14 inspectors · 247 assets

#### Marathon Galveston Bay

API 57B API 653

8 inspectors · 183 assets

#### INEOS Chocolate Bayou

PSM RMP TSCA

6 inspectors · 312 assets

02

## Regulatory consistency at scale

Every checklist is generated from the regulations governing the site. Same criteria, any inspector, any experience level. Interpretation variability eliminated.

### Generated Checklist

Auto

40 CFR 61.346(a) Drain cover integrity → BWON-Q-81

CD §4.2(b) Seal photo evidence → BWON-Q-82

40 CFR 61.346(c) Water seal verification → BWON-Q-83

CD §4.3(a)(1) Connection point check → BWON-Q-84

Same checklist · Any inspector · Any site

03

## Field execution

Tag scanning, GPS, photo evidence, offline-capable. Tamper-proof records linked to the regulatory obligation.

### Inspection — D-2041

Offline

TAG SCAN NFC verified

GPS 29.9511, -93.9294

CLIENT Valero Port Arthur

EVIDENCE 2 photos attached

04

## Co-branded reporting

Audit-ready reports with your branding, full citations, compliance scores, and evidence.

### Inspection Report

PDF

Valero Port Arthur  
Q1 2026 BWON

Compliance 97.3%

Assets 247 / 247

Citations 142

Co-branded - Audit-ready

05

## Partner portal

Cross-client visibility. Completion rates, compliance status, inspector performance.

### All Clients

96.4%

Valero 97%

Marathon 94%

INEOS 100%

28 847 3

INSPECTORS INSPECTIONS FINDINGS

## PARTNERSHIP MODELS

## How the partnership works.

01

### Execution partner

Your inspectors use Skyello as their operating platform. You maintain client relationships. Skyello handles regulatory logic, evidence capture, and report generation.

02

### Reseller

Offer Skyello as part of your service package. Co-branded deployment, your commercial terms. Add a recurring technology component to your service offering.

03

### Integration partner

Connect via API. Pull inspection data and compliance status into your dashboards. Push work orders and scheduling from your systems into Skyello.

## What partners get.

### Dedicated partner environment

Fully isolated multi-client architecture with your branding, your client configurations, and your team's credentials.

### Co-branded deliverables

Every report, compliance record, and client-facing document carries your firm's identity.

### API access

Full REST API for integrating Skyello data into your existing systems, client portals, and internal tools.

### Dedicated support

Direct access to engineering and implementation team for onboarding and ongoing technical support.

### Priority roadmap input

Partners deploying across multiple client facilities have direct input into product priorities.

THE VALUE

# Why TIC firms partner with Skyello.

<p><b>Win more contracts</b></p> <p>Differentiate proposals with technology-backed compliance verification and automated audit-ready reporting.</p>	<p><b>Scale without headcount</b></p> <p>Regulatory logic, checklist generation, evidence capture, and report assembly handled by the platform.</p>
<p><b>Reduce onboarding time</b></p> <p>New inspectors execute compliant inspections from day one using platform-generated checklists.</p>	<p><b>Audit-ready documentation</b></p> <p>Every inspection generates a citation-backed compliance record at the moment it's executed.</p>

**Deepen client relationships**

Continuous compliance visibility between inspection cycles increases retention and expands scope.

THE PARTNER MODEL AT A GLANCE

<p>WHAT YOU BRING</p> <ul style="list-style-type: none"> <li>Domain expertise</li> <li>Client relationships</li> <li>Qualified inspection workforce</li> <li>Industry reputation</li> <li>Regulatory knowledge</li> </ul>	<p>TOGETHER</p> <ul style="list-style-type: none"> <li>Consistent compliance across every client</li> <li>Scalable operations without headcount growth</li> <li>Automated audit-ready documentation</li> <li>Competitive differentiation that wins contracts</li> </ul>	<p>WHAT SKYELLO PROVIDES</p> <ul style="list-style-type: none"> <li>Regulatory rule engine</li> <li>Mobile inspection platform</li> <li>Automated reporting</li> <li>Compliance dashboard</li> <li>Multi-client architecture</li> </ul>
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